

Missouri Farm Financial & Succession Planning Seminar

February 17, 2026
Martin Community Center – Marshall County, Missouri

Registration & Coffee (9:00–9:30 AM)

Check-in, materials pickup, networking.

Welcome & Opening Remarks (9:30–9:45 AM)

Wally Thomas, Morsen Services Inc.

Keynote: Tax, Entity, and Financial Planning Strategies (9:45–10:45 AM)

Paul Neiffer, CPA – Farm Tax Specialist
OBBA changes to the farm payment and crop insurance system for 2026.
2026 farm tax landscape
Entity structure planning
Depreciation & capital strategy
Succession alignment

Ag Real Estate & Valuation (11:00 AM–12:00 PM)

Boyd Harris Companies
Missouri land trends, appraisal methods, lender perspectives.

Lunch (12:00–1:00 PM)

Provided onsite.

Farm Succession Planning (1:00–2:00 PM)

Rena Strigel – Transition Point Business Advisors
Ownership vs management transition, family planning, advisor coordination.

Farm Finance & Risk Management (2:15–3:15 PM)

Balance sheet analysis, debt structure, liquidity planning.

Panel Q&A; (3:15–4:00 PM)

All speakers.

Supper & Closing (4:00–4:30 PM)

Final takeaways and next steps.